

PROPERTY & CASUALTY

INTERNATIONAL INSURANCE EXECUTIVE

Skip the 10-Year Wait. Build Your Future Now.

A rare opportunity to accelerate your career, expand your income potential, and help shape a growing international business.

Are you a high-performing insurance professional frustrated by corporate bureaucracy, limited advancement opportunities, and a career path that feels too slow?

If you're ready to move beyond managing a small piece of a large organization, Globex International Group offers the opportunity to establish yourself as a recognized leader in the global insurance marketplace.

We're looking for entrepreneurial Property & Casualty insurance professionals who want more than a job. We want future leaders.

WHY THIS ROLE IS DIFFERENT

Unlike traditional brokerage or carrier environments where advancement can take years, Globex operates with a flat, entrepreneurial structure that puts talent, initiative, and performance ahead of hierarchy.

You'll work directly with senior international insurance experts, multinational brokers, and leading markets around the world, gaining exposure that many insurance professionals do not see until much later in their careers.

FAST-TRACK YOUR GROWTH

- Build and manage a significant international book of business
- Develop relationships with brokers and insurance markets globally
- Influence strategy and business direction

SHARE IN THE UPSIDE

- Participate in profit sharing and future ownership opportunities
- Become a recognized international insurance specialist
- Advance based on initiative and performance

Your Career Path

You'll begin by managing and expanding multinational client programs while collaborating with brokers and markets across North America and worldwide.

As you grow, you'll have the opportunity to transition from account management and business development into a strategic leadership role, helping define the future direction of the department and the company itself.

THE DESTINATION: Become a top-tier International Insurance Specialist and a key member of the senior leadership team.



Celebrating **33** Years of Managing Global Risk - Experience, Expertise, Execution

BUILD THE BUSINESS. LEAD THE FUTURE. *A role with reach, responsibility, and ownership potential*

WHAT YOU'LL BE DOING

- Manage complex multinational Property & Casualty insurance programs
- Build strong relationships with U.S. and international brokers
- Develop new business opportunities and strategic market partnerships
- Deliver innovative solutions for clients with global exposures
- Collaborate directly with senior international insurance professionals
- Contribute to strategic growth initiatives across the organization
- Help identify and capitalize on emerging global opportunities

WHAT WE'RE LOOKING FOR

You may be coming from a broker, underwriter, MGA, wholesaler, or risk management environment. What matters most is your ambition, technical ability, and desire to grow.

QUALIFICATIONS

- 5+ years of Property & Casualty insurance experience
- Background in broking, underwriting, account management, or insurance leadership
- Strong knowledge of commercial P&C products and markets
- Understanding of multinational programs and international placements
- Bachelor's degree preferred; industry designations a plus

SKILLS THAT DRIVE SUCCESS

- Entrepreneurial mindset
- Client relationship management
- Business development and networking
- Communication, presentation, and negotiation
- Creative problem-solving and organization
- Desire to continuously learn, grow, and lead

Compensation & Ownership Opportunity

In addition to a competitive salary and benefits package, you'll have the opportunity to:

BUILD

Manage your own book of business and earn performance-based incentive compensation.

SHARE

Participate in profit-sharing programs and become eligible for company stock ownership (ESOP).

GROW

Create meaningful long-term wealth through business growth and leadership impact.

Why Globex?

Globex International Group is a global leader in multinational risk management and employee benefits solutions. Our network includes more than 50 leading regional brokers throughout North America, over 300 brokers, consultants, and insurance professionals worldwide, and partner organizations across 160 countries.

LOCATION

Flexible, with preference for candidates near:

- New Jersey
- Florida
- North Carolina

U.S. and international travel expected.

READY TO BUILD A CAREER, NOT JUST HOLD A POSITION?

Contact Globex Human Resources

careers@globexintl.com | 908-879-1150

For ambitious insurance professionals, this is more than a career move. It's an opportunity to become an owner, a leader, and a recognized expert in one of the most specialized and fastest-growing areas of the insurance industry.

International opportunity. Entrepreneurial impact. Long-term ownership.