



## **Trainee to Account Executive**

Full Time, Chester, NJ office

We are seeking a highly energetic, intelligent and well-organized Property & Casualty Trainee to ultimately manage existing and develop new multinational business. This will include interacting with United States and overseas brokers as well as key multinational markets worldwide. The successful candidate will be trained to sell, implement and service multinational insurance programs.

Requirements: Degree in Risk Management and Insurance. Excellent written, verbal, presentation, and communication skills. International aptitude or overseas experience is a plus.

The ideal candidate will grow from learning our business model, our company processes and procedures, to handling accounts and an overall book of business with the possibility in the future of becoming involved in the strategic direction of the firm.

Customer development, marketing, strategic projects and select administration and multinational account servicing will be components of the "business" training.

A competitive salary plus incentive and benefits make up the base compensation package. The individual will ultimately be given the opportunity to manage a book of business and share in the profits of this book. Following the initial 12 months the candidate will be eligible to receive a performance bonus.

This is an opportunity to learn and apply international brokerage and/or underwriting skills, interact with seasoned international insurance professionals from various international backgrounds and become a recognized specialist in a field with unlimited growth potential yet relatively limited competition.

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Globex International Group is a leader in the provision of multinational risk management services. We work with more than 50 of the largest regional brokers in North America and interact with 300 agents, brokers and consultants in over 160 countries worldwide. The North American group collectively is one of the largest producers of insurance premiums in the world. The organization is structured to allow maximum personal, professional and income development. Our ability to identify and exploit trends and opportunities in the global market place enables us to maintain our leadership position and set the pace for continual growth and expansion globally.

***Please direct any inquiries to Globex Broker Services:***

**[bender@globexintl.com](mailto:bender@globexintl.com)**

**Phone 908-879-1150**