

GLOBEX UPDATE

Events, developments, and opportunities in the international marketplace Volume 7, 2020 Visit us at: www.globexintl.com

We hope all of our colleagues and partners and your families around the globe are doing well in this incredibly unusual and challenging time.
Everyone at Globex is doing fine and working very hard to keep business as usual.
If there is anything that we can do to help, please do not hesitate to contact any member of the team.
Stay well and healthy!

SPOTLIGHT ON AFRICA

South Africa - Business Interruption Claims due to Pandemic



The Financial Sector Conduct Authority (FSCA) in South Africa has issued a statement outlining an understanding it reached with non-life insurers that are, and have been, most affected by business interruption cover claims.

The arrangement is that insurers will consider interim relief to their policyholders who have the appropriate

contagious disease extension, while legal certainty on this matter is being sought from the courts. The interim relief will take the form of once-off payments to policyholders to enable them to continue running their businesses while waiting for the outcome of the legal process.

The statement, released on 24 July 2020, says that the arrangement follows discussions between the FSCA and the Prudential Authority (PA) (collectively dubbed the Authorities) and the non-life insurers. The discussions were primarily aimed at addressing the impact of the repudiation of contingency business interruption cover claims by some non-life insurers (and delays in processing policyholders' claims) and the impact of this issue on the reputation of the non-life insurance industry.

The Authorities have established the guiding principles to be applied in determining the interim relief:

- The interim relief should at the very least focus on those businesses most impacted by the lockdown (for example, the hospitality industry) and also on small businesses
- The funds provided to a policyholder as interim relief shall not be claimed back by any non-life insurer from a policyholder should the courts decide in favor of insurers. However, should the courts find in favor of policyholders, these funds will be deducted from the total claim amount payable to a policyholder by a non-life insurer; and
- The statement also recognizes that for reinsurance purposes, non-life insurers may require policyholders to lodge their claims before certain dates. The Authorities encourage policyholders, their brokers and legal representatives to cooperate with non-life insurers in this regard.

Swaziland - New Reinsurance Guidelines

The Insurance regulator in Swaziland, also known as the FSRA (Financial Services Regulatory Authority), has implemented stricter rules on the cession of premiums and risk to overseas foreign reinsurers. The new Reinsurance guidelines highlight that: "An insurer should not engage in fronting unless it has been explicitly approved by the FSRA. An insurer generally should not,



in the normal course of its business, cede all, or substantially all, of its risks in the main areas in which it conducts business. Absent extenuating circumstances, such an arrangement could weaken the underwriting standards and discipline at the ceding insurer." (Insurance Article 5.11 from the Insurance Act.)

As such, all local insurers in Swaziland are expected to cede at least 20% of any risk to the local reinsurance market. Once the local reinsurers have taken their share, the balance is returned to the local insurer who will retain a nominal amount of the risk and premium. Typically, this amount must be a minimum percentage or a percentage equivalent to USD 45,000 of exposure of the particular risk. For additional information regarding Swaziland, please reach out to any member of the Globex team.

Ghana - Regulator Adds Compulsory Lines to the Insurance Act



The Cabinet in Ghana has approved a new bill presented to it by the National Insurance Commission (NIC) to replace the current Insurance Act, which dates back to 1958. The new bill is intended to deepen the insurance penetration in Ghana, and add three more insurances as compulsory lines.

The three new mandatory insurances to be introduced are: Public Liability Insurance, Group Life and Professional Indemnity (PI) Insurance. In addition, PI insurance will be mandatory for certain sectors of the economy in which activities of the insured can lead to mass destruction of life and property. Such would be the case for gas stations, and stone quarries among others.

This move will ensure that, in the event of any professional errors causing material damage to any third party, that the latter will be indemnified, something which was

uncommon previously. In addition, it will be mandatory for all employers to buy Group Life Insurance for their employees. This will be an enhancement to the current workman's compensation.

As an industry expert stated: "The workman's compensation is already an existing coverage; the issue is that even though it requires employers to compensate employees who die or get injured while doing their job, it doesn't compel them to insure that liability. What this Act will do is to mandate that employers cover these liabilities, so that when an accident occurs, they just have to fall back on the insurance company to compensate their employee.

No doubt this is a big advance in the market, one that enables more protection to workers.

Rwanda - No More 100% Cessions to Overseas Reinsurers

Rwanda will no longer be a region in Africa where fronting will be permissible. Although not part of the CIMA (Conférence Interafricaine des Marchés d'Assurances) countries, which encompass the francophone region in Africa, Rwandan local insurers will have to first cede the risk and premium on any international program account, to the local market. They first



have to exhaust all existing capacity, before any premium can be ceded to a foreign reinsurer. This new regulation went into effect on July 22 2020.

For additional information on the actual change in local regulation, please do not hesitate to contact any member of the Globex Team.

- Secured a Freedom of Services policy program for a global LED lighting leader that provides innovative lighting solutions.
- Instrumental in placing a fronting General Liability and Property program in the Philippines for an application software developer and graphic design provider.



- Bound a Directors' and Officers' reinsured policy in Mexico for a producer of precious metals, with mines in the US and Mexico.
- Placed a multinational General Liability and Property program in Mexico and Costa Rica for one of North America's largest, privately-held, fully integrated recyclers of ferrous and non-ferrous scrap metals.
- Secured a multinational Directors' and Officers' fronted program in Dominican Republic, Guatemala, Mexico, Panama, Honduras, and Philippines for a leading provider of outsourcing solutions.

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