



# GLOBEX UPDATE

*Events, developments, and opportunities in the international marketplace*

## Argentina.

With some companies spending as much as 20% of their labor budget on insurance, Argentina is preparing a new workplace injury law as it seeks to reduce costs for companies. The bill will prevent workers from collecting part of the claim before they go to court and will establish fixed fees for lawyers and investigators, who currently pocket a majority of claims by charging a percentage. Insurance companies have \$5 billion in liabilities from pending cases. Insurers will soon go bankrupt and the national government will be responsible for the losses if nothing is done soon. The change is also being done in an effort to attract foreign investment to Argentina by opening up the economy through lawmakers and the government tackling Argentina's labyrinthine regulatory system to reduce the cost of doing business.

## South Korea.

Fraudulent insurance claims caught by South Korea's authorities hit a record high in the first half of this year amid a tougher crackdown, according to the data compiled by the Financial Supervisory Service (FSS). The authorities detected insurance fraud cases worth KRW348 billion (US\$314 million) during the period, up 12.1%, compared to the corresponding period last year. But the number of scammers caught declined by 2.2% to 40,054, reported the Yonhap News Agency. The FSS said that the increase in the volume of insurance money claimed came as the authorities have stepped up efforts to catch "bold, high-profile and organized" insurance scams such as those involving hospital staff and costly imported cars. By type, non-life insurance scams accounted for 86.5% of the fraudulent claims, or KRW300.9 billion, while the remainders were life insurance-related claims. Insurance claim applications involving bogus patients, known as "nylon patients," who are hospitalized unnecessarily, mostly after car accidents, rose to KRW50.1 billion during the January-June period from KRW32 billion in 2014 and KRW43 billion in 2015.

### RECENT SUCCESSES

- Worked with partner in Israel to place Property, GL/Products and Employers' Liability coverage in China for a manufacturer of automotive electronic modules.
- Bound Property & General Liability coverage as part of a Chubb program in Mexico for a manufacturer of specialty, medical & professional blades.
- Bound Contractors Plant & Equipment policy for second phase of a project at a nuclear power facility in Abu Dhabi.
- Placed local Property & Liability Package policy in Mexico for a manufacturer of foam protective packaging materials.

### Globex Announcement – Benoit Linel.

Globex International Group is pleased to announce the establishment of a European business development and servicing operation located in Paris, France. Mr. Benoit Linel, formerly Managing Partner of Marsh, France will run and manage the operation. Douglas Fay, CEO Globex International comments: "I have worked with Benoit over the past 30 years and he brings dedication as well as an extensive knowledge base to our multinational operations and customers. Benoit has worked at Benfield (Reinsurance broker), AIU/AIG Paris as Casualty Manager and CECAR brokerage which was acquired by Marsh in 1997. He has been a pioneer in the development of D&O in the European marketplace while earning a reputation for excellent client service amongst his many multinational customers (including Michelin, LVMH, Solvay etc.). The launch of this European based operation with Benoit at the helm complements the other Non-North American operations in the UK and China. The operation will support the development of both broker and market partners throughout Europe while providing servicing support to our Connecticut and New Jersey USA offices". Contact information is as follows: [Linel@globexintl.com](mailto:Linel@globexintl.com). Telephone number: 33-608354973.



**GLOBEX INTERNATIONAL GROUP – PO Box 776 – Chester, New Jersey – 07930**

**Phone: (908) 879-1150**

**E-mail: [globex@globexintl.com](mailto:globex@globexintl.com)**

**Fax: (908) 879-1160**