



# Multinational Underwriting Services

## GLOBEX UPDATE

*Events, developments, and opportunities in the international marketplace*

Volume 9

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**Key words in this issue: Captives, Canada, Greece, Vietnam ...**

### Globex and Captive Review

Our CUO Bob Schneider was recently interviewed by *Captive Review* magazine, giving his thoughts on the demands of the accelerating pace of change in global insurance marketplace regulations, increasingly strict adherence to compliance standards, and how clients can be helped to cope - all from Globex's unique vantage point. Please use the link below to reach this article - please see page 16.

<http://captiveview.com/digitaleditions/reports/CRCaptiveGlobalProgrammes2015/index.html>

### Canada – Data Breach Reporting Requirements

Corporations experiencing significant breaches in Canada no longer have the option of keeping quiet. The failure to inform regulators or customers can now potentially result in significant noncompliance penalties. Violations of breach notification and breach of recordkeeping obligations can result in punishment ranging between summary conviction and a \$10,000 fine to indictable conviction with severe fines ranging in the hundreds of thousands. This puts Canada in a whole new league, from a slightly “Wild, Wild West” environment with little regulation, to a fine-based regulatory environment for data breaches. The new legislation makes it clear that corporations will need to develop a breach response system and a new standard of care that will warrant attention.

### Greece – Change in IPT

Effective Mid-July, the Premium tax in Greece was raised from 10% to 15%.

### Vietnam: Proposed Mandatory Construction Insurance

Project owners and contractors undertaking construction work will be required to purchase insurance for their work and workers, according to a draft government decree issued by the Ministry of Finance. Compulsory construction insurance would be required for important national projects, large scale-complex construction works, works that may potentially affect community safety or the environment, and works subject to special technical requirements. Contractors undertaking construction survey and design for construction works of a specified grade would be obliged to buy professional liability insurance, while construction contractors would have to purchase insurance for their construction workers.

### From Our Friend at Worldwide Risk Solutions, Here Are Some Tidbits From Around The World .....

- Hundreds of model policy wordings used by the London market may require amendment in light of the new Insurance Act, according to Lloyd's Market Association. The Act, which received Royal Assent in February, and is due to come into force on the 12<sup>th</sup> August 2016, will prohibit the use of basis-of-contract clauses and alter the way warranties currently operate.
- India has one of the highest rates of kidnapping for ransom in the world.
- Even if its insurance potential is relatively small, Vietnam's insurance market grew by a surprising 23% in the year ending mid-2015.

### RECENT SUCCESSES

- Secured Marine fronting policies for a 16 country global program for a petrochemicals manufacturer.
- Placed Marine fronting policies in Mexico and Chile for a leading supplier and distributor of sportswear and casual apparel.
- Placed stand - alone Marine policy in Canada for a global supplier of sportswear.

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